



LIBERTALIA
GROUP

THE FUTURE
IN PROPERTY.



The 2021 Real Estate Course.

- Want to know what it takes to be a Property Specialist?
- Aren't sure how to become a Property Specialist?

Well, we have designed a course that will walk you through the same training our own property specialists go through in order to prepare them for the market.

Not only will we guide you through the fundamentals of what it takes to be an agent but we also offer a chance to work alongside Libertalia as a specialist.

TO LEARN MORE VISIT [LIBERTALIA.CO.ZA/COURSE](https://libertalia.co.za/course)



Details

Before we decide to join any industry, we often have a wide range of questions. In this case, our questions are angled towards life as a property specialist, such as, How do Property specialists make their income, what is typically required of being an agent, How do we find sellers, buyers and Investors and everything in between.

Well, this course will walk you through the same process our property specialists go through before tackling the market.

Libertalia will provide you with a **3-day long recorded course** to walk you through the study material provided. Upon completion of the course, the participants will receive a certificate issued by Libertalia that allows that participant to add to their portfolio or to apply at any Real estate brokerage that they feel fit.

Who is this Course for?

This introductory course is available to anyone looking to either join the property sector and aren't too sure where to start. As well as people that just would like to learn a little more about life as a real estate agent.

T's and C's apply



What will the participant receive?

This course offers a multitude of information, study material, activities, and opportunities to join any brokerage that the participants feel fit.

Information

We walk you through all fundamentals that make a top agent in South Africa. Starting from the entire sales process, How agents canvas for properties, How Bond Originators play a role, What mentality does it take to be a top agent and everything in between.

Study Material & Activities

Study material will be provided alongside each topic. The Participants are free to keep all study material provided to them to revisit at a later stage if they feel fit. Such activities will also be provided that can be completed during the course.

Certificate

At the end of the course, a certificate will be issued to every participant to congratulate them on completing their first Real Estate training course. This certificate will be issued 1 working day after the completion of the course.

T's and C's apply



3 Day lecture hosted by Libertalia

- *Day 1*

On the first day, we will take the individual through the entire sales processes from a birds-eye view. Exploring what sectors are involved and when they come into play. We then look at the process from the 3 more important perspectives; Sellers, Buyers and Agents.

- *Day 2*

Day 2 provides the individual with an understanding of what it actually means to be an agent. How agents establish and market themselves, How do agents gather properties to sell and even how to structure their calendar to succeed in this industry.

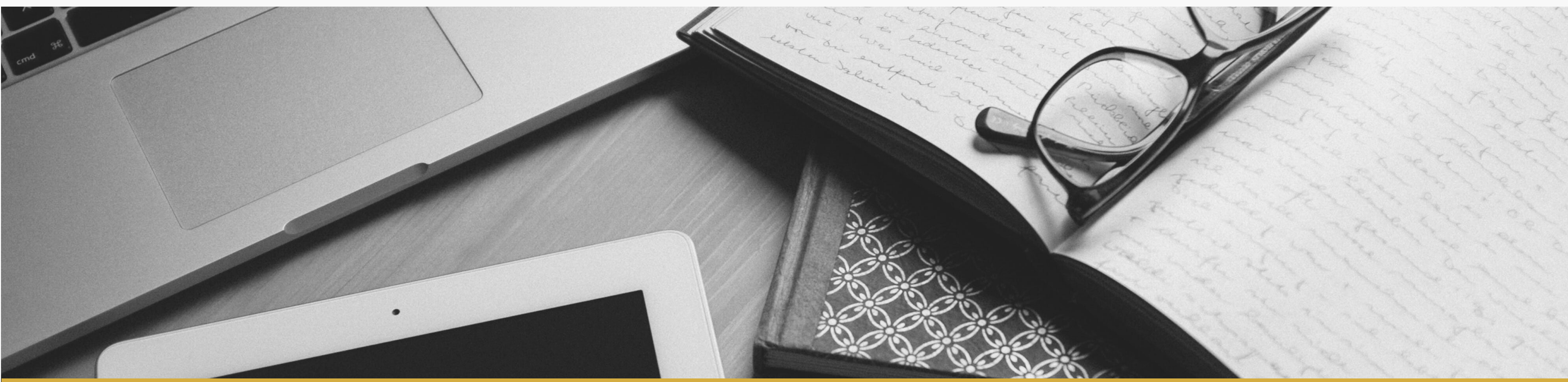
- *Day 3*

The Third day provides the actual skill set needed when speaking to clients and the mindset of a top agent. We show the individual how to read the clients concerns, win their trust and close the deal.

"Sales is not about selling, but about building trust and educating"



T's and C's apply



Opportunity to join any Real Estate brokerage (Including Libertalia)

The training that is provided allows anyone to grasp the concept of what it takes to be an agent and how to actually start. The participant is allowed to go to any brokerage and use this as training increasing their chances in joining the team.

Once completion of the course, if the participants would like to join the Libertalia team, then We would be more than happy to set up an interview to actually meet you!

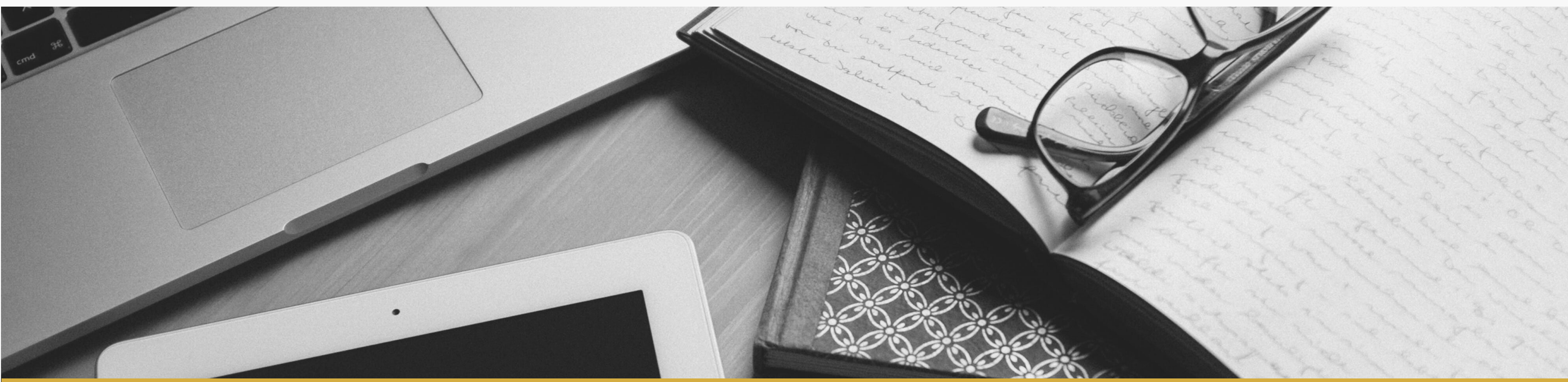
*"This is a real-estate-driven economy from top to bottom. "- **Christopher Thornberg***

Date , Time & Location

Our world-class training has been recorded to allow any participant to take the course at their pace and from anywhere they feel comfortable.

They will receive three lectures that will touch on life as an agent and all the necessary information needed in order to succeed as a new agent. They will also receive all study material, activities, certificates and the opportunity to join our team.

T's and C's apply



Why choose real estate?

Real estate offers an opportunity that no other industry offers. Independence. Joining real estate means that you have full control over your work life, income & even how long you work.

As Agents our jobs are to find, sell and list properties and there are multiple ways to do that. The harder/smarter you work the more income you can possibly bring in, you as an individual will have full control of your life.

The property market is valued at R5.5 trillion. This means for agents, the housing sector will always be there and for income, the top agent will reap the rewards.

With real estate, there is always something new to learn in every field. From sales to economics, real estate has proven to be one of the most versatile career paths available to an individual.

"You must learn that selling is not selling; it is providing and the key to providing is knowing in advance what to provide. "

-Todd Duncan
T's and C's apply



Joining Libertalia

What can Libertalia provide?

Here at Libertalia, we pride ourselves on providing only the best resources to our team. With full access to **Lightstone** and **Virtual Agent** and **RNS**, our team will always be ready no matter what the day holds for them.

With training resources and team leaders at an arms-length, help is always there no matter what the occasion might be. We show our team how effectively use their provided marketing material and how to utilize the tools provided to them.

Not only are all the top tools provided but a support system is always in place, ensuring that no matter what our team members are going through, we are there to assist them where we can. Libertalia also offers the opportunity to work from any location that individual desires allowing for full freedom and control of your schedule.

Libertalia, The Future in Property

T's and C's apply



Package Includes:

- ◊ 3 Day Lecture (Recording) ◊
- ◊ Study Material ◊
- ◊ Libertalia Issued Certificate ◊
- ◊ Opportunity to join any brokerage ◊
(Including Libertalia's Team)
- ◊ Access to our Libertalia Top ◊
Agent Hand Book
- ◊ Access to 2 Ebooks (Social Media ◊
Marketing & Real Estate in SA)
- ◊ Training to become a Property ◊
Specialist.

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R3000  - R1500 Once-Off payment

T's and C's apply



Payment and registration Instructions.

Payment must be done over EFT whilst the payment confirmation must be emailed through to **Contact@Libertalia.co.za** with the subject line "***Payment Confirmation***".

Once payment confirmation has been received by **Contact@Libertalia.co.za**, a confirmation will be sent out from our side confirming all the details within a 24hr period.

Account Details:

Bank: FNB/RMB

Account Holder: *Libertalia Group (pty) Ltd

Account Type: Gold Business Account

Account Number: 62908215602

Branch Code: 250655

Reference: Name and Surname

Support Numbers:

☎ 071 512 0483 | 076 737 6548

✉ Contact@Libertalia.co.za

T's and C's apply

LIBERTALIA GROUP TERMS OF SERVICE THESE TERMS OF SERVICE (“TERMS”) ARE EFFECTIVE AS OF: 10 April 2021.

READ THESE TERMS CAREFULLY BEFORE BROWSING THIS COURSE. YOUR CONTINUED USE OF THE WEBSITE WHETHER AS A USER (WHICH INCORPORATES A BROWSER) (“A USER”, “YOU” OR “YOUR”) INDICATES THAT YOU HAVE BOTH READ AND ACCEPT THESE TERMS. YOU CANNOT USE THIS WEBSITE NOR THE COURSES IF YOU DO NOT ACCEPT THESE TERMS. ALL SECTIONS OF THESE TERMS ARE APPLICABLE TO YOU UNLESS THE SECTION EXPRESSLY STATES OTHERWISE. THESE TERMS SHALL OPERATE IN ADDITION TO ANY OTHER MORE SPECIFIC TERMS THAT MIGHT APPLY TO A USER. IF THERE EXISTS A CONFLICT BETWEEN THESE TERMS AND THE MORE SPECIFIC TERMS APPLICABLE TO A USER, THE MORE SPECIFIC TERMS SHALL PREVAIL TO THE EXTENT OF SUCH INCONSISTENCY

1. Introduction

1.1. These Terms will apply fully and affect a User’s use of the courses. By using this course, a User agrees to accept the Terms contained herein in full.

1.2. Should a User not agree to the Terms contained herein, a User must immediately desist from using this Course.

2. Intellectual Property Rights

2.1. The Company and/or the Company’s licensors own all the intellectual property rights and materials as are contained on this course.

2.2. A User is granted a limited license only for purposes of utilising this course.

3. Restrictions

3.1. A User may not:

3.1.1. publish or mirror any of this course's material in any media whatsoever;

3.1.2. use this course for any objectionable or unlawful purpose, including the posting of any threatening, libellous, defamatory, obscene, scandalous, inflammatory, pornographic, profane or spam material;

3.1.3. take any action that may impose an unreasonable or disproportionately large load on this course's infrastructure of any nature;

3.1.4. use this course in any manner would result in a User breaching any applicable legislation or licensing obligations (including with respect to privacy) or any obligations a User may owe to third parties;

3.1.5. conduct any activity which compromises or breaches any third-party's patent rights, trademark, copyright or other intellectual property rights;

3.1.6. introduce any virus, worm, trojan horse, malicious code or other program which may damage computers or other computer-based equipment of the Company or affect the performance of this Website

3. Restrictions

3.1.7. engage in any data mining, data harvesting, data extracting or any other similar activity in relation to this course;

3.1.8. use this course contrary to applicable laws and regulations, or in any way may cause harm to the Website, or to any person or business entity;

3.1.9. use this course to engage in any advertising or marketing other than in a manner expressly permitted by the company;

3.1.10. crawl, spider or scrape the content of the course, except to the extent required by recognised search engines (e.g. Google) for the purposes of indexing this course; or

3.1.11. provide unauthorised interfaces to the course.

3.2. Certain areas of this Website are restricted from being accessed by a User, and Libertalia may further restrict access by a User to any areas of this Website, at any time, in its absolute discretion. Any user ID and password a User may have for this Website are confidential and a User must maintain confidentiality as well

4. A User's Content

4.1. In these Terms, “a User's Content” shall mean any audio, video text, images or other material a User may choose to display on this Website, if applicable. By displaying a User's Content, a User grants Libertalia non-exclusive, worldwide irrevocable, sub licensable license to use, reproduce, adapt, publish, translate and distribute it in any and all media.

4.2. A User's Content must be a User's own and must not be invading any third- party's rights. Libertalia reserves the right to remove any of a User's Content from this course and Website at any time without notice

5. Personal Information

5.1. The Company will not disclose or make available to any third party, directly or indirectly, any of a User's personal information, except where the Company has such a User's permission, where the personal information is already in the public domain (through no breach of these Terms), or if legally compelled to do so

6. Links to other Courses

6.1. This course may contain links or portals to other websites. The Company has no control over websites operated by third parties and a User agrees that the Company is not responsible for and will have no liability in connection with a User's access to or use of any third-party website.

7. No Warranties

7.1. This course is provided “as is,” with all faults, and Libertalia express no representations or warranties, of any kind related to this course or the materials contained on this Website.

7.2. The Company cannot guarantee or warrant that any file downloaded from this Website or delivered to a User will be free of infection or virus, worms, trojan horses or other code that has contaminating or destructive qualities. A User is responsible for implementing appropriate processes, systems and procedures to circumvent this type of issue.

8. Limitation of Liability and Indemnification

8.1. In no event shall the Company, or any of its officers, directors and employees, be held liable for anything arising out of or in any way connected with a User’s use of this Website whether or not such liability is under contract, delict or otherwise.

8.2. A User indemnifies the Company and agrees to keep the Company indemnified, from and against any claim, loss, damage, cost or expense that the Company may suffer or incur as a result of or in connection with a User’s improper use of or conduct in connection with this Website or course, including any breach by a User of these terms or any applicable law or licensing requirements.

8.3. To the extent that the Company's liability cannot be excluded by law, the Company's maximum liability, whether in contract, equity, statute or tort (including negligence), to a User will be limited to the minimum amount imposed by such law.

8.4. Notwithstanding anything to the contrary in these Terms, in no circumstances will the Company be liable for any indirect, punitive or consequential loss or damages, loss of income, profits, goodwill, data, contracts, use of money or any loss or damages arising from or in any way connected to interruption of this course of any type, whether in delict, contract or otherwise.

9. Severability

9.1. If any provision of these Terms is found to be invalid under any applicable law, such provisions shall be deleted without affecting the remaining provisions herein.

10. Variation of Terms

10.1. To the extent permitted by law, the Company is permitted to revise these Terms at any time as it sees fit, without prior notice to Users, and any revisions to the Terms will take effect when posted on this Website, unless a later date is stated in the revised Terms. A User's continued use of this Website will be construed as a User's consent to the amended or updated Terms, and will be conditional upon the Terms in force at the time of use. A User's only remedy, should such User not agree to these amended Terms, is to stop the use of this Website.

11. Assignment

11.1. The Company is allowed to assign, transfer, and subcontract its rights and/or obligations under these Terms without any notification. However, a User is not not allowed to assign, transfer, or subcontract any of its rights and/or obligations under these Terms.

12. Entire Agreement

12.1. These Terms constitute the entire agreement between the Company and a User in relation to a User's use of this Website and course (unless a more specific agreement has been entered into in this regard).

13. Governing Law & Jurisdiction

13.1. These Terms will be governed by and interpreted in accordance with the laws of the Republic of South Africa.

14. Domicilium Citandi Et Executandi and Contact Information

14.1. A User and the Company choose as their respective domicilium citandi et executandi for the purpose of legal proceedings and for the purpose of giving or sending any notice provided for or necessary of these Terms, the following:

14.1.1. TheCompany: Libertalia Group (pt) ltd

14.1.2. User: The address as provided when registering on this Website, or if no registration is applicable on the Website, as nominated by the User.

14.2. Both a User and the Company may change its domicile to any other physical address or email address by written notice to the other to that effect. Such change of address will be effective 7 (seven) days after receipt of notice of change of domicile.

14.3. All notices to be given in terms of these Terms will:

- 14.3.1. be given in writing;
- 14.3.2. be delivered or sent by email ;and
- 14.3.3. be presumed to have been received on the date of delivery.
- 14.4. Notwithstanding the above, any notice actually received by the other will be deemed to have been properly given and received, notwithstanding that such notice has not been given in accordance with the provisions of this clause

15. Preparation

15.1. These Terms have been custom created for the Company by the good folks at Legal Legends www.legallegends.co.za